

# who we are

## mission

The YMCA of Owen Sound Grey Bruce is a charity dedicated to building a caring, healthy community by creating opportunities for all people to achieve personal growth in spirit, mind and body.

## vision

Our YMCA is a community leader for improving the health and vitality of Owen Sound, Grey and Bruce counties.

## values

The work we do is grounded by our core values:

**caring . honesty**  
**respect . responsibility**

Charitable Registration No: 11907 4995 RR001



## Building Connection & Inclusion

"Building Connection and Inclusion", something the Family Y strives to achieve each and every day. The community we want is one in which people of all ages see a place for themselves and develop a keen sense of belonging; where young and talented people are choosing to remain local and folks of all backgrounds are viewing our community as the place to locate.

For 142 years, the YMCA of Owen Sound Grey Bruce has played a crucial role in improving the quality of life for thousands of people in Owen Sound and surrounding areas. We are proud of the many ways we add value to our community, particularly operating as a charity that offers fee assistance to those in need, ensuring that our programs and services are open to all.

This past year we focused on strengthening our business processes. Working with YMCAs across Canada, we prepared for the introduction of a new, national registration and customer relations management system to more seamlessly connect people to YMCA programs and services including offering the ability for members and participants to manage their relationship and registrations with the Y online.

We are committed to transforming Grey and Bruce County into a healthier community. When you support the YMCA, you are helping ensure that no one in our community gets left behind. We are grateful for the passion of our dedicated staff, volunteers and donors who make the work of the YMCA possible and to the communities we are privileged to serve.

The YMCA is part of what our community needs today and in the future. We are not just a building. We are a movement, building connection and inclusion for all.

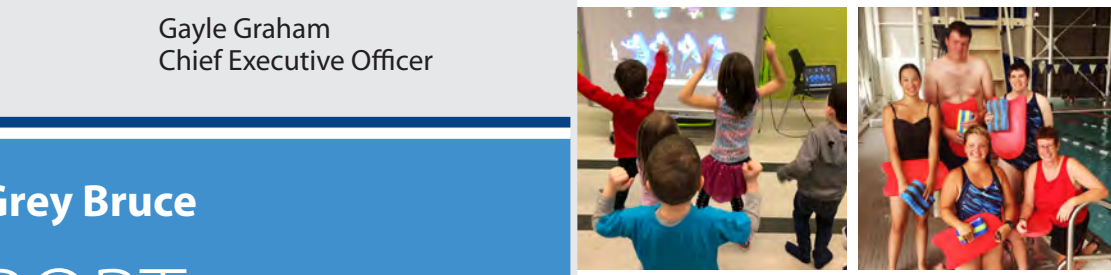
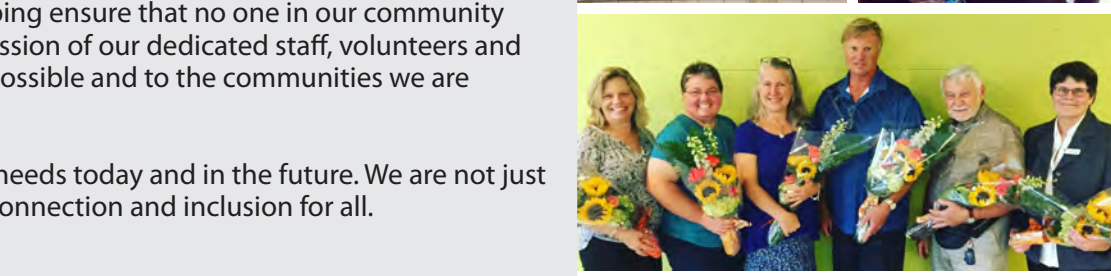
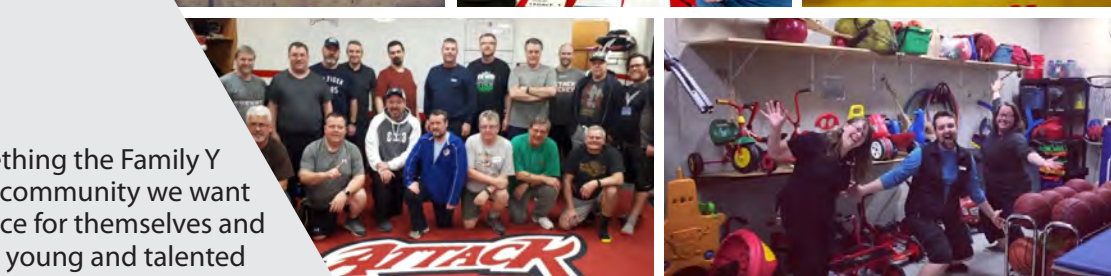
Gwynne Potter  
President, Board of Directors

Gayle Graham  
Chief Executive Officer

YMCA of Owen Sound Grey Bruce

ANNUAL REPORT 2018-2019

ymcaowensound.on.ca



## Volunteer Board of Directors

	Position	Career
Gwynne Potter	President	Chartered Professional Accountant
Danielle Landry	Vice President	Lawyer
Bruce Price	Vice President/Treasurer	Chartered Professional Accountant
Maria Canton	Past President	Development Officer
Mark Barbosa	Director	Real Estate Agent
Brianna Cavan	Director	Midwife
Liz Cranny	Director	Police Officer
Evelyn Dean	Director	Business Owner, Consultant
Ann Dumyn	Director	Corporate Officer
Lindsay MacDermid	Director	Health Program Evaluator
Colin McIver	Director	Doctor
Rhea Rimmer	Director	Registered Practical Nurse
Scott Vining	Director	Lawyer
Grace Walker	Director	Chartered Professional Accountant
Julie Ziel	Director	Entrepreneur

## Senior Leadership Team

Gayle Graham	Chief Executive Officer
Nic Hayne	Manager; Facilities
Susan Kuznicki	Manager; Finance
Dennis Morrison	Manager; Child Care
Carrie Saunders-Willis	Manager; Health Fitness & Aquatics and Human Resources
Susan Seifert	Manager; Community & Employment Services

## Locations

<b>Health, Fitness &amp; Aquatics</b>	700 10th Street East, Owen Sound	519 376-0484
<b>Community Initiatives</b>	23-945 3rd Avenue East, Owen Sound	519 371-9230
<b>Employment Services</b>	23-945 3rd Avenue East, Owen Sound 7-425 10th Street, Hanover	519 371-9222 519 364-3163
<b>Child Care Centres</b>	600 16th Avenue, Hanover 898 Queen Street, Kincardine 1550 8th Street East, Owen Sound 374 Bruce Street, Port Elgin 18 Tain Street, Ripley	519 364-4938 519 396-9622 519 371-9622 519 395-5570 519 395-5570



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## Thank you to our Community Partners!

For a full list please contact us

- Alzheimer Society of Grey-Bruce
- Better Pool Committee
- Bluewater District School Board
- Bruce-Grey Catholic District School Board
- Canadian Tire JumpStart
- Canadian Mental Health Association
- City of Owen Sound
- Community Foundation Grey Bruce
- County of Bruce
- County of Grey
- Georgian College
- Government of Canada
- Government of Ontario
- Grey Bruce Health Unit
- Grey Bruce Health Services
- Hope Grey Bruce
- Ministry of Children, Community and Social Services
- Ministry of Community Safety & Correctional Services
- Ministry of Education
- Ministry of Health & Long Term Care
- Ministry of the Attorney General
- Ministry of Training, Colleges and Universities
- Municipality of Meaford
- M'Wikwedong Native Cultural Resource Centre
- Owen Sound Attack
- Owen Sound Aquatic Club
- Parkinson Society Southwestern Ontario
- Rotary Club of Owen Sound
- Safe'n Sound
- Salvation Army
- Swim to Survive Partners
- Township of Georgian Bluffs
- United Way Simcoe Muskoka
- Western University
- Y Service Club





**22,525** people found support through YMCA Employment Services & YMCA Community Initiatives, including

**1,106** children found a place to belong, explore, learn and have fun through YMCA Child Care

**304** children were off to a healthy start at a YMCA Early Learning Centre

**802** children played, learned and grew at YMCA Before and After School Care

**2,439** people received Housing support

**12,300** visits to our Employment Resource Centres



# Inclusion Builds Impact

**21,637+** people found a place to belong at

**25+** YMCA service locations



**7,655** people got active with YMCA Health Fitness & Aquatics

**1,442** seniors  
**2,505** children/teens  
**3,708** adults

**612** youth ages 6 - 16 had new summer adventures at Camp Presqu'île

**8,330** days were attended at YMCA Day Camp by Youth ages 4 - 12

**What does the Y mean to you?**  
*"It means life, and love, support, courage and strength. It's a place with so many friends that brightens your day. Every day I come, no matter how awful I'm feeling, I am just lifted"*  
 - anonymous comment from a YMCA Member

- ### Community Programs
- Health, Fitness and Recreation
  - Aquatics and Swim Lessons
  - Employment Programs
  - Housing Support
  - Alternative Justice
  - Youth Gambling Awareness Program
  - Youth in Transition Worker Program
  - YMCA Early Learning & Care
  - Before and After School Care
  - YMCA Day Camps
  - Camp Presqu'île Overnight Camp
  - YMCA Healthy Kids Day
  - YMCA Peace Medal
  - Volunteer Opportunities
  - Opportunities to Give
- Learn more about our programs on our website!

**2018 – 2019 Financials: Owen Sound Family Y.M.C.A.**

Consolidated Statement of Operations (for the year ended March 31, 2019)



<b>For the year ended March 31</b>	<b>2019</b>	<b>2018</b>
<b>Revenue</b>		
Contributions and bequests	\$ 101,810	\$ 51,649
Fundraising	21,462	13,542
Government purchases and grants	4,746,904	3,999,690
Membership dues	2,104,670	2,098,367
Program fees	2,929,356	2,782,753
Services and supplies	4,071	3,752
Investment income	57,175	10,530
Rent	82,042	87,575
Administration	37,480	36,566
Other	114,517	120,341
	<u>10,199,487</u>	<u>9,204,765</u>
<b>Employment Grants</b>		
Employment / training incentives for employers	1,038,154	892,825
Employment, training and housing supports	193,613	155,938
	<u>1,231,767</u>	<u>1,048,763</u>
<b>Total Revenues</b>	<u>11,431,254</u>	<u>10,253,528</u>
<b>Expenses</b>		
Amortization of capital assets	89,552	61,255
Bad debts	796	1,891
Bank charges and interest	72,971	71,926
Employee benefits	914,251	839,195
Equipment and office equipment rentals	122,947	147,675
Fundraising and contribution expenses	1,000	654
Membership and association fees	134,829	130,052
Occupancy	947,032	918,032
Other expenses	17,381	23,153
Postage and telephone	70,321	64,091
Printing and promotion	17,128	45,397
Professional fees and purchased services	199,011	59,315
Salaries and wages	6,335,254	5,876,010
Staff and volunteer expenses	126,282	132,910
Supplies	508,379	516,469
	<u>9,557,134</u>	<u>8,888,025</u>
<b>Employment Supports</b>		
Employment / training incentives for employers	1,038,154	892,825
Employment, training and housing supports	193,613	155,938
	<u>1,231,767</u>	<u>1,048,763</u>
<b>Total Expenses</b>	<u>10,788,901</u>	<u>9,936,788</u>
<b>Excess of revenue over expenses before other and new recreation facility fund</b>	<u>\$ 642,353</u>	<u>\$ 316,740</u>
<b>Other</b>		
Unrealized gain on investments	14,757	14,868
Parking lot expense	(375,573)	-
	<u>(360,816)</u>	<u>14,868</u>
<b>Recreation Facility Fund</b>		
New recreation facility fund contributions	110,000	165,200
New recreation facility fund expenses	(4,205)	(6,780)
Transfer to City of Owen Sound	(105,795)	(158,420)
	<u>-</u>	<u>-</u>
<b>Excess of revenue over expenses for the year*</b>	<u>\$ 281,537</u>	<u>\$ 331,608</u>

\* Before commitments to debt reduction and capital reserves

**2018 – 2019 Financials: Owen Sound Family Y.M.C.A.**  
 Consolidated Balance Sheet (for the year ended March 31, 2019)



March 31	2019	2018
<b>Assets</b>		
<b>Current</b>		
Cash and bank	\$ 1,801,559	\$ 1,977,649
Short-term investments	740,796	140,788
Accounts receivable	408,545	441,020
Prepaid expenses	11,427	26,063
	<u>2,962,327</u>	<u>2,585,520</u>
Long-term Investments	952,043	899,387
Capital assets	<u>827,036</u>	<u>681,199</u>
	<u>\$ 4,741,406</u>	<u>\$ 4,166,106</u>
<b>Liabilities and Net Assets</b>		
<b>Current</b>		
Accounts payable and accrued liabilities	\$ 1,048,623	\$ 713,489
Deferred revenue	424,947	466,318
	<u>1,473,570</u>	<u>1,179,807</u>
<b>Net Assets</b>		
Invested in net capital assets	827,057	698,322
Endowment fund	953,960	899,284
New recreation facility fund	-	-
Internally restricted	893,442	936,729
Externally restricted	17,500	315,000
Unrestricted	575,877	136,964
	<u>3,267,836</u>	<u>2,986,299</u>
	<u>\$ 4,741,406</u>	<u>\$ 4,166,106</u>

**Management Comments**

The consolidated balance sheet and the consolidated statement of operations of the Owen Sound Family Y.M.C.A. have been extracted from the entire financial statement package of the organization. The complete financial statement is available for review at the Owen Sound Family Y.M.C.A. head office during normal business hours.